



JEWELSCENT

FRANKS List

Developing and continually adding to list of contacts and referrals for your business is essential in growing your customer base. Using the acronym FRANKS, begin your contact list for your JewelScent Business!

FRIENDS

Schoolmates, Colleagues, Networking Groups, Community Groups

RELATIVES

Siblings, Aunts, Cousins, In-Laws

ACQUAINTANCES

Cosmetologists, Fitness Instructors, Servers, Retail Clerks

NEIGHBORS

Next Door, Across the Street, Down the Block, Around the Corner

KIDS' PARENTS

Parents, School, Playground, Extracurricular Activities

SOcial MEDIA

Facebook, Instagram, Pinterest, Twitter

| | NAME | PHONE | EMAIL |
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MAKE IT A GOAL TO ADD NEW NAMES EVERY WEEK!