## gemstra COMPENSATION PLAN



















MONTHLY PAY RANK Qualifications	Consultant	Garnet Team Builder	Amethyst Team Builder	Quartz Team Leader	Jade Team Leader	Sapphire Team Manager	Ruby Team Manager	Emerald Director	Diamond Director
Personal Qualifying Volume (PQV)		\$300	\$400	\$600	\$800	\$1,200	\$1,200	\$1,000	\$1,000
Level 1 Qualified Consultants (100+PQV)		1	2	4	6	10	14	20	24
New Personally Sponsored Consultants (Rolling 3 Months)				1	2	2	3	3	3
Team Qualifying Volume (TQV)		\$500	\$1,000	\$2,500	\$5,000	\$12,500	\$20,000	\$27,500	\$35,000
Group Qualifying Volume (GQV)							\$60,000	\$90,000	\$120,000
Level 1 Team Structure				1 Garnet +	1 Amethyst +	2 Jade +	2 Sapphire +	1 Ruby & 2 Sapphire +	1 Ruby & 2 Sapphire +
COMMISSIONS									
Personal Sales Commissions	20%	20%	20%	20%	20%	20%	20%	20%	20%
Personal Volume Bonus 1 (250+ PQV)	5%	5%	5%	5%	5%	5%	5%	5%	5%
Personal Volume Bonus 2 (1000+ PQV)	5 %	5%	5%	5%	5%	5%	5%	5%	5%
Personal Volume Bonus 3 (2000+ PQV)	5%	5%	5%	5%	5%	5%	5%	5%	5%
Team Level Commissions									
Level 1		7%	7%	8%	8%	8%	9%	9%	10%
Level 2			5%	5%	6%	6%	6%	6%	6%
Level 3 ···				2%	3%	3%	4%	4%	4%
Level 4						2%	3%	3%	3%
Level 5 ···					-			1%	2%
LEADERSHIP BONUSES									
1st Generation Bonus						2%	2%	3%	3%
2nd Generation Bonus					•		1%	2%	3%
Rank Advancement Bonus		\$150	\$250	\$500	\$750	\$1,500	\$3,000	\$6,000	\$10,000